



We (Swix) would like to apologize for the lack of communication regarding BKL team stores this fall. Due to various personnel changes & bandwidth challenges with the current team, the program and offerings have changed from years past. We appreciate your understanding & look forward to getting back on track next year with a bigger, better program!

#### Ordering & Shipping:

- Each BKL store will be open to team members for 7 days
- All orders will be paid for individually on the webshop
- Once the order window is closed, all orders will be drop-shipped to one point of contact for distribution.

#### Logos:

- For the 2023/24 season, Swix will not be able to facilitate logos.
- If teams wish to add logos, they must source locally on their own.

#### Timeline (estimated):

- From when the store is open, we anticipate a 4 week turnaround
  - Week 1** - Store is open for shopping
  - Week 2-3** - Orders are processed and items are shipped to the team point of contact.
  - Week 4** - Orders are delivered to the team point of contact.

**To Open a Store Please Contact:** Drew Gelinas [drew.gelinas@brav.com](mailto:drew.gelinas@brav.com) & Peter Bauer [peter.bauer@brav.com](mailto:peter.bauer@brav.com)

#### Items offered for 2023/24:

##### Team Down JR Jacket (black & red)

Price: \$131 – 25% off MSRP of \$175

Sizes: 116/6yrs, 128/8yrs, 140/10yrs, 152/12yrs, 164/14yrs

##### JR Dynamic Jacket (blue & red)

Price: \$90 – 25% off MSRP of \$120

Sizes: 116/6yrs, 128/8yrs, 140/10yrs, 152/12yrs, 164/14yrs

##### Focus Down Jacket Men's (black & red)

Price: \$180 – 25% off MSRP of \$240

Sizes: S, M, L, XL, XXL

##### Focus Down Jacket Women's (black & red)

Price: \$180 – 25% off MSRP of \$240

Sizes: XS, S, M, L, XL

##### Gunde Glove Men's

Price: \$30 – 25% off MSRP of \$40

Sizes: S, M, L, XL, XXL

##### Gunde Glove Women's

Price: \$30 – 25% off MSRP of \$40

Sizes: XS, S, M, L, XL

##### Solo Full Zip Pant - Men's

Price: \$97.50 – 25% off MSRP of \$130

Sizes: S, M, L, XL, XXL

##### Solo Full Zip Pant - Women's

Price: \$97.50 – 25% off MSRP of \$130

Sizes: XS, S, M, L, XL

**JR Dynamic Pant (Navy)**

Price: \$75 – 25% off MSRP of \$100

Sizes: 116/6yrs, 128/8yrs, 140/10yrs, 152/12yrs, 164/14yrs

**Nova Hat**

Colors: Black & Blue // Price: \$25.50 – 25% off MSRP of \$34

Team Down JR:



JR Dynamic Jacket:



Focus Down Jacket MN & WMN:





Solo Full Zip Pants MN & WMN:



JR Dynamic Pant:



Gunde Glove MN & WMN:



Nova Hat:

